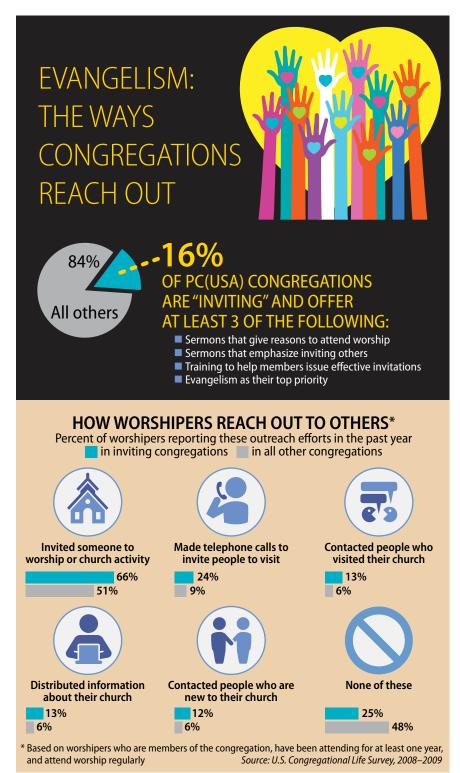
Inviting congregations



oes a congregation's focus—or lack of focus—on evangelism influence worshipers' outreach and inviting activities? Yes, it does!

Let's define inviting congregations as those that offer at least three of the following things: sermons that give reasons for attending worship, sermons that emphasize inviting others, training to help members issue effective invitations, and evangelism as their top priority. Inviting congregations use multiple means of preparing their worshipers to reach out to nonmembers and to warmly welcome visitors.

In inviting congregations, twothirds of members personally asked someone to visit the church; only half in less-inviting congregations did. In addition, the percentages of members in inviting congregations who have telephoned people to encourage them to visit, contacted visitors and those who are new to the church, and distributed flyers or other information about the church are at least twice that of other congregations.

Among members who asked someone to visit, the median number invited in inviting congregations is three; in other congregations, just two. Inviting congregations substantially increase the number of invitations per worshiper! Previous research shows that the reason new members give most often for visiting a congregation for the first time is a personal invitation.

The evidence is clear. Congregations set the tone and equip their worshipers for evangelism. What steps can your congregation take to ensure all worshipers know they play an important role in the church's outreach efforts? Is your congregation an inviting one?

Deborah Bruce, research manager in the Research Services office of the Presbyterian Mission Agency, died July 11 (see page 2).

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