For the Period Ended September 30, 2016

|  | 2016 Unrestricted |  |  |  |  | 2016 Restricted |  |  |  |  | 2016 Grand Total |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 2016 \text { YTD } \\ & \text { Budget } \end{aligned}$ | $\begin{gathered} 2016 \text { YTD } \\ \text { Actual } \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline+(-) \% \text { of } \\ \text { YTD Budget } \\ \hline \end{array}$ | $\begin{gathered} 2015 \mathrm{YTD} \\ \text { Actual } \\ \hline \end{gathered}$ | $\begin{gathered} +(-) \% \text { of } \\ 2015 \\ \hline \end{gathered}$ | $\begin{aligned} & 2016 \text { YTD } \\ & \text { Budget } \\ & \hline \end{aligned}$ | $\begin{gathered} 2016 \mathrm{YTD} \\ \text { Actual } \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline+(-) \% \text { of } \\ \text { YTD Budget } \\ \hline \end{array}$ | $\begin{gathered} 2015 \text { YTD } \\ \text { Actual } \end{gathered}$ | $\begin{gathered} +(-) \% \text { of } \\ 2015 \end{gathered}$ | $\begin{gathered} 2016 \text { YTD } \\ \text { Budget } \end{gathered}$ | $\begin{aligned} & 2016 \text { YTD } \\ & \text { Actual } \end{aligned}$ | $\begin{array}{\|c\|} \hline+(-) \% \text { of } \\ \text { YTD Budget } \end{array}$ | $\begin{gathered} 2015 \mathrm{YTD} \\ \text { Actual } \\ \hline \end{gathered}$ | $\begin{gathered} +(-) \% \text { of } \\ 2015 \end{gathered}$ |
| Support from Congregations and Presbyteries |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Congregations | \$ 2,921,250 | \$ 3,912,470 | 33.9\% | 3,407,945 | 14.8\% | \$ 2,243,804 | \$ 2,598,927 | 15.8\% | \$ 2,457,883 | 5.7\% | \$ 5,165,054 | \$ 6,511,397 | 26.1\% | 5,865,828 | 11.0\% |
| Special offerings |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Christmas Joy |  |  |  | - | - | 2,483,877 | 2,173,075 | (12.5\%) | 2,257,508 | (3.7\%) | 2,483,877 | 2,173,075 | (12.5\%) | 2,257,508 | (3.7\%) |
| One Great Hour of Sharing |  |  |  | - |  | 5,441,222 | 4,645,454 | (14.6\%) | 5,083,063 | (8.6\%) | 5,441,222 | 4,645,454 | (14.6\%) | 5,083,063 | (8.6\%) |
| Peace and Global Witness/Peacemaking |  | - |  | - |  | 233,088 | 233,397 | 0.1\% | 240,010 | (2.8\%) | 233,088 | 233,397 | 0.1\% | 240,010 | (2.8\%) |
| Special Offering Catalogs (SO projects) |  |  |  | - |  | 91,041 | 313,269 | 244.1\% | 190,135 | 64.8\% | 91,041 | 313,269 | 244.1\% | 190,135 | 64.8\% |
| Pentecost |  |  |  | - |  | 611,851 | 570,099 | (6.8\%) | 508,309 | 12.2\% | 611,851 | 570,099 | (6.8\%) | 508,309 | 12.2\% |
| Witness |  |  |  |  |  |  | 1,200 |  | 1,441 | (16.7\%) |  | 1,200 | ) | 1,441 | (16.7\%) |
| Subtotal Special Offerings |  |  |  |  |  | 8,861,079 | 7,936,494 | (10.4\%) | 8,280,466 | (4.2\%) | 8,861,079 | 7,936,494 | (10.4\%) | 8,280,466 | (4.2\%) |
| Specific appeals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Emergency and Disaster Relief |  | - | - | - | - | 3,115,000 | 1,729,007 | (44.5\%) | 2,828,548 | (38.9\%) | 3,115,000 | 1,729,007 | (44.5\%) | 2,828,548 | (38.9\%) |
| Extra Commitment |  | - |  | - |  | 5,298,005 | 4,634,862 | (12.5\%) | 5,758,362 | (19.5\%) | 5,298,005 | 4,634,862 | (12.5\%) | 5,758,362 | (19.5\%) |
| Special Missionary Support |  | - | - | - |  | 80,508 | 598,194 | 643.0\% | 480,934 | 24.4\% | 80,508 | 598,194 | 643.0\% | 480,934 | 24.4\% |
| Hunger |  | - | - | - |  | 342,930 | 187,264 | (45.4\%) | 205,489 | (8.9\%) | 342,930 | 187,264 | (45.4\%) | 205,489 | (8.9\%) |
| Theological Education Fund | - | - | - | - |  |  |  |  | 4,214 | (100.0\%) |  |  |  | 4,214 | (100.0\%) |
| Additional Forms of Giving |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Presbyterian Women |  |  |  |  |  | 273,759 | 270,540 | (1.2\%) | 255,010 | 6.1\% | 273,759 | 270,540 | (1.2\%) | 255,010 | 6.1\% |
| Gifts and bequests | 30,000 | 8,049 | (73.2\%) | 24,081 | (66.6\%) | 344,500 | 299,559 | (13.0\%) | 168,300 | 78.0\% | 374,500 | 307,608 | (17.9\%) | 192,381 | 59.9\% |
| Grants from Outside Foundations |  |  |  |  |  | 1,780 | 1,059 | (0.41) | 125,456 | (99.2\%) | 1,780 | 1,059 | (40.5\%) | 125,456 | (99.2\%) |
| Total Contributions | 2,951,250 | 3,920,519 | 32.8\% | 3,432,026 | 14.2\% | 20,561,365 | 18,255,906 | (11.2\%) | 20,564,662 | (11.2\%) | 23,512,615 | 22,176,425 | (5.7\%) | 23,996,688 | (7.6\%) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Endowments, Interest and Dividends |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from endowment funds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| held by the Foundation | 3,805,482 | 3,624,131 | (4.8\%) | 3,515,965 | 3.1\% | 5,846,919 | 6,236,593 | 6.7\% | 6,278,065 | (0.7\%) | 9,652,401 | 9,860,724 | 2.2\% | 9,794,030 | 0.7\% |
| Income from investments | 161,220 | 353,089 | 119.0\% | 253,854 | 39.1\% | 283,716 | 449,820 | 58.5\% | 217,044 | 107.2\% | 444,936 | 802,909 | 80.5\% | 470,898 | 70.5\% |
| Income from funds held by others | 641,820 | 754,009 | 17.5\% | 810,524 | (7.0\%) | 100,000 | 80,000 | (20.0\%) | 80,000 | 0.0\% | 741,820 | 834,009 | 12.4\% | 890,524 | (6.3\%) |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hubbard Press |  |  |  |  |  | 37,899 | 37,900 | 0.0\% | 116,914 | (67.6\%) | 37,899 | 37,900 | 0.0\% | 116,914 | (67.6\%) |
| Sales of resources | - | 2,456 | - | 3,286 | (25\%) | 2,089,527 | 2,022,617 | (3.2\%) | 2,811,099 | (28.0\%) | 2,089,527 | 2,025,073 | (3.1\%) | 2,814,385 | (28.0\%) |
| Program Services | - |  |  |  |  | 15,503,635 | 11,859,545 | (23.5\%) | 10,152,071 | 16.8\% | 15,503,635 | 11,859,545 | (23.5\%) | 10,152,071 | 16.8\% |
| Other |  |  |  |  |  |  | 3,978 | 0.0\% | 1,603 | 148.2\% |  | 3,978 | 0.0\% | 1,603 | 148.2\% |
| Total Endowments, Interest, Div. \& Oth | 4,608,522 | 4,733,685 | 2.7\% | 4,583,629 | 3.3\% | 23,861,696 | 20,690,453 | (13.3\%) | 19,656,796 | 5.3\% | 28,470,218 | 25,424,138 | (10.7\%) | 24,240,425 | 4.9\% |
| Total Receipts | 7,559,772 ${ }^{\text {8, }} \mathbf{8} \mathbf{8 , 6 5 4 , 2 0 4}$ |  | $14.5 \%$ |  |  |  |  |  |  |  |  |  |  |  | (1.3\%) |
|  |  |  | 8,015,655 | 8.0\% | 44,423,061 | 38,946,359 | (12.3\%) | 40,221,458 | (3.2\%) | 51,982,833 | 47,600,563 | $(8.4 \%)$ | $48,237,113$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Policy Administration \& Board Support | 486,868 | 313,033 | (35.7\%) | 552,574 | (43.4\%) | 1,383,963 | 1,263,780 | (8.7\%) | 1,110,970 | 13.8\% | 1,870,831 | 1,576,813 | (15.7\%) | 1,663,544 | (5.2\%) |
| Mission Resources | 124,567 | $(68,087)$ | (154.7\%) | 145,997 | (146.6\%) | 828,261 | 809,369 | (2.3\%) | 992,908 | (18.5\%) | 952,828 | 741,282 | (22.2\%) | 1,138,905 | (34.9\%) |
| Theology, Formation \& Evangelism | 3,065,400 | 2,263,327 | (26.2\%) | 2,489,818 | (9.1\%) | 8,048,562 | 5,617,313 | (30.2\%) | 5,212,549 | 7.8\% | 11,113,962 | 7,880,640 | (29.1\%) | 7,702,367 | 2.3\% |
| Compassion, Peace and Justice | 1,409,873 | 1,217,200 | (13.7\%) | 1,354,264 | (10.1\%) | 6,596,475 | 8,945,023 | 35.6\% | 8,404,165 | 6.4\% | 8,006,348 | 10,162,223 | 26.9\% | 9,758,429 | 4.1\% |
| World Mission | 4,692,374 | 3,083,812 | (34.3\%) | 4,563,719 | (32.4\%) | 13,008,368 | 12,692,729 | (2.4\%) | 12,755,318 | (0.5\%) | 17,700,742 | 15,776,541 | (10.9\%) | 17,319,037 | (8.9\%) |
| Racial Ethnic and Women's Ministries | 1,855,564 | 1,572,499 | (15.3\%) | 1,523,842 | 3.2\% | 5,820,905 | 4,136,812 | (28.9\%) | 3,377,327 | 22.5\% | 7,676,469 | 5,709,311 | (25.6\%) | 4,901,169 | 16.5\% |
| Shared Services |  |  |  |  |  | 1,537,619 | 1,483,893 | (3.5\%) | 1,422,353 | 4.3\% | 1,537,619 | 1,483,893 | (3.5\%) | 1,422,353 | 4.3\% |
| Stony Point Uncollectible Allowance |  |  |  |  |  |  |  |  | - |  |  | - |  |  |  |
| Other | 1,020 | 200,776 | 19583.9\% | 944,336 | (78.7\%) | 2,826,703 | 2,330,416 | (17.6\%) | 2,422,008 | (3.8\%) | 2,827,723 | 2,531,192 | (10.5\%) | 3,366,344 | (24.8\%) |
| Total Expenses | 11,635,666 | 8,582,560 | (26.2\%) | 11,574,550 | (25.8\%) | 40,050,856 | 37,279,335 | (6.9\%) | 35,697,598 | 4.4\% | 51,686,522 | 45,861,895 | (11.3\%) | 47,272,148 | (3.0\%) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Change in net assets | \$ (4,075,894) | \$ 71,644 | (101.8\%) | $(3,558,895)$ | (102.0\%) | \$ 4,372,205 | \$ 1,667,024 | (61.9\%) | 4,523,860 | (63.2\%) | \$ 296,311 | \$ 1,738,668 | 486.8\% | 964,965 | 80.2\% |

